COMMERCIAL GRADUATES

We are seeking recently qualified commerce graduates or near graduates of above average ability and academic achievement who demand work satisfaction and a broad practical experience in a busy environment for the purpose of gaining full membership of the N.Z. Society of Accountants.

THE POSITIONS
We are able to offer experience in the following aspects of public accountancy:
1. Auditing and investigations.
2. Management services.
3. Taxation.
4. Accounting and secretarial.

Practical experience is supplemented by an extensive staff training programme. Local and national courses are conducted for each specialization together with a two-day familiarization course in November for new members of the firm.

PROFESSIONAL DEVELOPMENT
After a period of training in each aspect of our practice the opportunity is given to choose a specialization for advanced training which, where appropriate, may be in an overseas office of our internationally associated organization.

We actively encourage rapid professional development to the highest level within the firm and lend support to participation in professional activities by normally granting leave for attending lectures, courses and meetings.

SALARY
Graduates without practical experience will commence at $2,400 per annum. Salaries are thereafter reviewed half-yearly with diligence and ability receiving due recognition.

SUPERANNUATION
Membership of an attractive superannuation scheme is available to senior members of the firm.

OFFICES
Our offices are central and new and will be shortly located in a prestige block.

We believe that we can offer challenging positions that will appeal to ambitious graduates and we invite applications which we undertake will be treated in the strictest confidence.

The firm recognizes that applicants may not have yet finalized their intentions for employment in 1969 but believes that a discussion rather than a formal interview may be helpful in enabling a decision to be made and would be pleased to be of assistance in this regard.

Applications or enquiries should be directed to the Staff Partner:

WILFREDDOSS & COMPANY
PUBLIC ACCOUNTANTS
P.O. Box 347, Wellington Telephone 70-366

LIBRARIES ARE CALLING ALL GRADUATES

NOW is your opportunity to enjoy

REWARDING employment giving

PROFESSIONAL STATUS in the community.

DEGREE commands higher initial salary, permits

SCOPE in an expanding and varied field with

BOOKS and other media of communication.

BECOME A LIBRARIAN.

GIGEROUS living allowance paid to students during

training.

APPLY now for admission to the One Year Diplomas Course at the Library School, Wellington, commencing in March, 1969. Write to National Library of New Zealand, Graduate Course, Private Bag, Wellington.

the 5 graduates with EXCITING career opportunities

These men have degrees in Commerce, Law, Engineering, Science and the Arts respectively. IF YOU have one of these degrees... if you have personality and initiative... if you are ready to accept responsibility and able to learn something about handling men... THEN YOU have exciting opportunities with Mobil.

Mobil Oil New Zealand Limited, with nearly 70 years of petroleum marketing behind it, offers an extension to your academic studies. It gives you the choice of marketing, planning, supply operations or accounting training in office and field; or scientific training in the laboratory. Mobil gives you the chance to develop a high degree of skill in "oil", one of the world's largest, most high specialised and progressive industries.

Because of its size and requirements, Mobil gives you better opportunities to make use of your particular knowledge and skills... opportunities for your growth in a company and an industry geared for profitable growth... rewards based on your individual achievement.

These are some of the advantages that a career with Mobil in the world-wide and ever-growing oil industry offers you. If you would like further information, ring or write to the Relations Manager at 47030 or P.O. Box 2497, Wellington. He will promptly arrange an interview.

Mobil Oil New Zealand Limited
THE TRAINING OF AN EXECUTIVE CAN BE A CHALLENGE!

FORD OF NEW ZEALAND OFFERS JUST THAT CHALLENGE THROUGH ITS TRAINING PROGRAMME TO RESOURCEFUL YOUNG COLLEGE OR UNIVERSITY GRADUATES WHO HAVE PERSONALITY, IMAGINATION AND INITIATIVE.

GRADUATE RECRUITMENT

Increasingly, the Company is looking to the Universities for men of ability, education and potential. The Company must continually bring into the organisation capable young men with ambition, who with added training and experience, can prepare themselves for positions of responsibility. This we must do so that we may continue to grow and progress as a constructive force in the nation's economy. Those Graduates, selected usually go into a six month training programme as Graduate Trainees.

OPPORTUNITIES EXIST FOR GRADUATES IN:

- ARTS
- COMMERCE
- SCIENCE
- ENGINEERING

THERE IS A PLACE FOR YOU WITH FORD!

Graduates and students who expect to graduate this year, should write for a confidential interview with:

The Industrial Relations Manager,

FORD MOTOR COMPANY OF NEW ZEALAND
P.O. BOX 30012 SEAVIEW ROAD LOWER HUTT.

Let your degree help others get theirs

As a secondary school teacher you'll help hundreds of students towards degrees. And now a whole new world of teaching is opening up - a world that challenges the talents of the university graduate.

Tomorrow's opportunities will range over the whole world of education - going far beyond primary and secondary school teaching. Graduates will also be needed in universities, training colleges and in teaching administration. Teaching is a fast expanding world.

It's also a rewarding one. Teachers are competitively paid. They receive liberal vacation periods each year. What is more, they are paid while training and may be given time off for further study.

If you decide to become a secondary school teacher while you're at university you can apply for a studentship to complete your degree.

In your second year you would receive $535 plus any University Bursary or Scholarships to which you are entitled.

This allowance increases to $650 in the following year.

As a graduate you will attend a one year professional training course. Even during this training you will be paid $1835 if you have a bachelor's degree, $2055 with a master's or $2160 with 1st or 2nd class honours. These salaries increase when you are appointed to a permanent position. They will then rise regularly and can reach over $6000 p.a. for a principalship.

The development of tomorrow's advanced teaching techniques will be both rapid, exciting and rewarding. But progress needs the stimulation of trained minds. And this is why education needs you.

If you're interested in the new opportunities in education, write to: The Recruitment Officer, Dept. of Education, Wellington.

Teaching is a good life!
New Zealand Meteorological Service

SCIENCE GRADUATES

The Meteorological Service offers graduates with a good knowledge of mathematics and physics excellent opportunities for research in the atmospheric sciences.

APPLICATION OF COMPUTER TECHNIQUES
- processing of weather data.
- prediction of atmospheric flow patterns.

MICROMETEOROLOGY
- studies of atmospheric conditions in the atmosphere layer close to the ground.

RADAR METEOROLOGY
- studies of small-scale rainfall patterns.
- radar measurement of rainfall.

SATELLITE METEOROLOGY
- utilization of photographic and infra-red radiation observations from meteorological satellites to study the structure of weather systems.

OZONE STUDIES
- distribution of atmospheric ozone.
- its use as an atmospheric tracer.

MODERN STATISTICAL TECHNIQUES
- application to studies of climate.

WEATHER FORECASTING
- for aviation, industry, agriculture, the public (press, radio and television).

For further information enquire from:

Director,
NEW ZEALAND METEOROLOGICAL SERVICE
P.O. Box 722, Wellington

FAR SEEING YOUNG MEN

Do you believe it to be to your advantage to join an organisation where the answer is YES to these questions?

- Is the firm the leader in its main field?
  YES, A.M.P. leads in life insurance in New Zealand and Australia.

- Has the firm increased its business substantially in recent years?
  YES, A.M.P. has more than tripled its business in the last ten years.

- Has the firm overseas links for technical know-how and for higher promotion prospects?
  YES, A.M.P. operates in New Zealand, Australia and the United Kingdom.

- Does the firm offer avenues of promotion for different types of ability?
  YES, there are widely different types of skills required in the major areas of Investment, Accounting, Administration, Sales, Data Processing, Actuarial.

- Will the firm help me through training to develop my own abilities?
  YES, A.M.P. has an active Training Scheme and endeavours to give staff experience in as many major areas as possible.

- Will I be rewarded for qualifications gained?
  YES, A.M.P. salary scales provide for special increases for University degrees and for qualification in other approved studies, e.g., Actuarial, Valuation and Insurance Institute.

If you think these points important you would be wise to find out more about well-rewarded A.M.P. careers. We would certainly like to hear from you. Telephone 46-000 and arrange to talk with MR. PATerson, or write to him (P.O. Box 1290, Wellington) for more career information.

LARGEST MUTUAL LIFE OFFICE IN THE BRITISH COMMONWEALTH
FOUNDED ON THE MUTUAL PRINCIPLE.

PUBLIC SERVICE

Science and technology are fast developing New Zealand's resources. Equally important for the country's economic growth is the efficient management of these resources, in which the Public Service is playing a large part. The great diversity and specialization of Government activities calls for many graduates, from the specialist research scientist to the liberal arts man who may choose to make a career in administration and participate in policy formulation at its various stages.

The Public Service offers graduates the widest variety of careers available in New Zealand, ranging from international trade and diplomacy to wildlife research and ecology, from transportation economics to oceanography. Whatever career he chooses, a graduate will be expected to make full use of those attributes of a disciplined mind, clarity of thought, and a capacity for the logical presentation of facts and ideas which are associated with the possession of any university degree.

The Public Service offers:

- An unequalled variety of interesting and satisfying work.
- Early responsibility.
- Excellent on-the-job and specialist training.
- Promotion on merit.
- Competitive salaries.
- Post-graduate awards for those with ability.
- Generous superannuation and other benefits.

Now, not later, is the time to give serious consideration to the choice of a career. If you are completing a degree at either honours or bachelor's level you are invited to discuss a career in the Public Service with:

The Graduate Liaison Officer,
State Services Commission,
3rd Floor, Manchester Unity Building,
Lambton Quay.

Phone 46-075 or write to P.O. Box 8004 for further information.

A Career in the Public Service may well be the opportunity you are looking for!
CAREERS IN INDUSTRIES & COMMERCE

... with a view to fostering the economic welfare of New Zealand, to promote and encourage the improvement and development of industry and commerce, to promote and encourage the export trade of New Zealand, and to carry out such functions and duties as the Minister may from time to time direct.
Industries and Commerce Act 1956

- development of new industries and natural resources
- administration of trade practices and prices Legislation
- economic research
- import licensing
- study of world trade patterns and trends
- negotiation of international trade agreements
- export trade promotion
- overseas trade posts

The department wishes to recruit men and women who are graduates or well advanced and making satisfactory progress in their studies towards a degree. A number qualified in Economics and Accountancy are required, but good degrees in other subjects such as English, Geography, Law, Political Science, Mathematics, Public Administration, History and Sociology are also acceptable.

Enquiries can be addressed to the Department's Administration Officer at Head Office, Bowen State Building, Bowen Street, Wellington, or to the Department's District Officers in Auckland, Christchurch or Dunedin.

INVESTIGATING OFFICERS—ECONOMIC STATISTICS

The Department of Statistics has vacancies for persons interested in Economic Statistics

These are research appointments connected with the Department's programme of national accounting. It is suggested that the work should suit graduates who wish to specialise in economics. Enquiries are also invited from people who expect to graduate at the end of the current academic year.

The positions are for graduates in economics or commerce and administration, majoring in economics.

The Department of Statistics plays a significant role as an economic informant and adviser of the Government and is developing a comprehensive framework of statistics covering all aspects of New Zealand's growth economy, both macro and micro. New developments are placing an increasing burden on the Department of Statistics, which has a need for a greater number of professional economists with a knowledge of economic statistics, and their compilation and analysis.

The Department has a modern electronic computer for data processing and computation. Those staff with the required aptitude are given training in programming so as to make the computational facilities of the computer as widely available as possible.

FOR DETAILS OF APPOINTMENT AND SALARY, PLEASE WRITE OR CONTACT MR. W. J. SPEARS, ADMINISTRATION OFFICER, DEPARTMENT OF STATISTICS, PRIVATE BAG, WELLINGTON. Telephone 70-599.

The Diplomatic Service

A Career Opportunity

The Department of External Affairs has a continuing need for University graduates interested in diplomacy as a career.

THE WORK: The Department is concerned with the promotion and protection of New Zealand's overseas interests. It advises the Government of the implications for New Zealand of developments overseas and proposes courses of action to advance New Zealand's interests. Abroad, it provides career staff, from Heads of Mission down to Third Secretaries, to carry out the Government's foreign policy. Diplomatic officers overseas represent the Government, negotiate on its behalf, and report to it significant political and economic developments. They attend international conferences. They supervise New Zealand aid programmes and protect New Zealand nationals and their property.

The work is challenging: it requires both the capacity for quick and accurate research and analysis, and the ability to apply judgment and bring forward creative ideas and practical proposals that can form the basis for policy decisions.

On appointment, an officer may expect to serve for about three years in Wellington for purposes of training, during which time he will be given experience in several of the Department's Divisions (e.g., United Nations, Asian, Economic, Defence, External Aid). He will be asked at an early stage to draft reports and proposals for policy decisions, to help prepare briefs for delegations to international conferences, and to deal with other Government Departments and outside organisations concerned with aspects of New Zealand's overseas interests.

At the end of his training period, an officer is eligible for posting to one of New Zealand's 24 Diplomatic or Consular Missions abroad.

QUALIFICATIONS: A good academic background is recognised both in the New Zealand Diplomatic Service and in the foreign services of other countries as establishing a useful yardstick against which to assess a prospective officer's potential. While an Honours Degree is therefore normally required as an indication of academic ability, no particular degree course is stipulated. Though most officers are graduates in Arts or Law, the Department also recruits officers whose main training has been in Commerce or Science. Knowledge of a foreign language is not a prerequisite for appointment, but officers will be expected early in their career to become competent in at least one foreign language. Selection is not based solely on academic achievement; personal qualities—integrity, sound judgment, commonsense, ability to work with others, and willingness to work hard under pressure are also important. Women are eligible for appointment and have held senior positions at home and abroad.

SALARY: Starting salaries at present range up to $2960, depending on the standard of the degree obtained.

If you think you may be interested in a Diplomatic career you are invited to get in touch with the Department. Enquiries are invited from students who are at the earlier stages of their studies, as well as from those who may be interested in applying for a Diplomatic Traineeship at the end of this year.

For further information, please write to:

SECRETARY OF EXTERNAL AFFAIRS
Parliament Buildings, Wellington, or Telephone 48-690 and ask for the CAREERS OFFICER

4—Salient, 1968, Careers Supplement
Graduates Make Their Mark in Computing

Tony Tait and Gowan Pickering are young New Zealanders in young professions in a young industry.

For the past five years they have worked for the IBM World Trade Corporation.

Still in their twenties, they have already attained the status, assumed the responsibilities and reached the income levels of many men, decades their seniors, in other fields. That's the way it is for people of ability in the world of computing.

Tony, 28, is a senior data processing engineer. After graduating in 1973 with a B.Sc. degree in chemistry, Gowan joined the IBM System/360 computer computing team in Wellington.

Both Gowan and Tony are mobile, dealing with on-site problems and offering support on matters such as system design, system software, hardware and installation. They are keen to learn and have been active in the computer industry's professional organizations and in the New Zealand Society for Computing.

Gowan has been a data processing engineer at IBM since he was 22 and has been with the company for five years. He has worked on projects all around the world, including Australia, Canada, and the United States.

Tony has been working at IBM for three years and has been involved in projects in the United Kingdom, the United States, Canada, and Australia.

Gowan and Tony are part of the rapidly growing computer industry, which is one of the fastest growing industries in the world. The computer industry is expected to grow by 12% per year, and the demand for qualified personnel is increasing.

The computer industry is an exciting and dynamic field, offering a wide range of career opportunities. It is a field that is always changing, and there is a constant demand for new and innovative solutions to technical problems.

Gowan and Tony are part of this exciting and dynamic field, and they are grateful for the opportunities that they have been given.

New, Economical and Versatile

Computers come in a variety of shapes and sizes, designed for specific tasks. They are used in a wide range of industries, from manufacturing to finance, and from healthcare to education.

Computers are used to perform a wide range of tasks, from simple calculations to complex simulations. They are used to process data, perform numerical calculations, and run software applications.

The versatility of computers is one of their greatest strengths. They can be used in a wide range of industries, and they can be adapted to perform a wide range of tasks. This makes them a valuable tool for businesses and individuals alike.

Computers are also used to store and retrieve vast amounts of data. They are used to store information such as customer records, financial data, and medical records.

The cost of computers has also decreased significantly over the years, making them more accessible to a wider range of people. This has led to an increase in the number of people using computers, and has helped to drive innovation in the industry.

However, the cost of computer hardware and software can still be prohibitive for some organizations, especially small businesses. This is where open source software can be particularly useful. Open source software is software that is freely available for use and modification. It is often developed by a community of users, and it can be a cost-effective alternative to proprietary software.

Open source software is often more flexible than proprietary software, allowing users to customize it to their specific needs. It can also be easier to maintain and support, as it is developed and maintained by a community of users.

As the industry continues to evolve, it is important to keep up with the latest advancements and trends. This will help to ensure that organizations are able to stay competitive and to offer the best possible service to their customers.

In conclusion, computers are a valuable tool that can be used to solve a wide range of problems. They are versatile, economical, and easy to use. As the industry continues to evolve, it is important to keep up with the latest advancements and trends. This will help to ensure that organizations are able to stay competitive and to offer the best possible service to their customers.
AUDITING

The Audit Office invites applications from graduates or near graduates who are interested in a career in auditing. The positions which are available in a number of centres offer experience in the very broad field of government, quasi government and local authority accounting and financial administration.

The work is responsible, challenging and interesting and career opportunities for qualified or nearly qualified accountants are attractive.

The salary of a graduate with Accountancy Professional on commencing service is $2480 and with a commerce degree increases initially up to $2840 depending on qualifications.

Inquiries should be addressed to
Mr. A. G. Thurston,
Administration Officer,
Audit Department,
Stout Street,
Wellington. Phone 49-530.

CAREERS IN PUBLIC ACCOUNTANCY

PRICE, WATERHOUSE & CO., public accountants, with offices in Wellington and Auckland, invite enquiries from graduates who wish to enter the profession of public accountancy.

The profession today offers rewarding and satisfying careers—changes in management and accounting techniques will make increasing demands on the services of public accountants and will provide a continuing challenge to those who are trained to accept it.

Starting salaries are attractive and salary increases are based on performance.

Enquiries will be welcome and should be addressed to:
The Staff Partner,
Messrs. PRICE, WATERHOUSE & CO.,
BOX 766, WELLINGTON
Telephone 48-680

POSITIONS WITH PROSPECTS ARE AVAILABLE WITH THIS LEADING PAINT COMPANY. CONDITIONS OF EMPLOYMENT ARE COMPARABLE WITH THE BEST IN THE COUNTRY.

BALM Paints (N.Z.) Ltd.
AUCKLAND WELLINGTON CHRISTCHURCH and DUNEDIN

Further details regarding careers in finance, sales, production and technical development work may be obtained on application to

THE PERSONNEL MANAGER,
P.O. BOX 3646,
WELLINGTON
TELEPHON 70-609

Makers of DUCO Lacquers, DULUX Paints and DULON Acrylic Lacquer
Staff appointments

At the end of this year Shell will be offering employment to men (or women) with degrees in Chemistry, Civil or Mechanical Engineering, Agricultural Science and Commerce. There may be also a few opportunities for graduates in other subjects, e.g. Economics, Law or Arts.

POSITIONS AVAILABLE
Most of the graduates will initially be stationed in Wellington. Each man is appointed as soon as possible to a position best suited to his qualifications, talents and interests and he is asked to follow a planned programme to enable him to use all his knowledge and ability at an early opportunity. The work is accepted as qualifying for corporate membership of professional Institutions or Societies.

Chemists will begin in the Central Laboratory on product development and testing, technical service, and the supervision of quality control, and may also be employed in chemicals marketing.

Engineers are responsible for design, development, construction and maintenance of oil storage facilities, processing plants, buildings, pipelines and road tankers.

Agricultural Science graduates are appointed to the Shell farm trade organisation, acting as specialist advisers on the marketing, development and application of chemicals for agricultural purposes.

Commerce graduates are employed primarily in finance, where the responsibilities include quarterly accounts, treasury, taxation, credit, investment, audit, payroll, costing, budgets and management accounting.

Data Processing with a Systems 360/60 IBM computer also offers a field for graduates with the necessary aptitudes for systems analysis, programming, operational research etc.

ADVANCEMENT
As well as specialising initially in work for which he is qualified the graduate will be trained to take a comprehensive view of Shell activities generally.

The Shell group of companies, which is international in character, scope and shareholding, is engaged in New Zealand and throughout the world in two industries, petroleum and chemicals. Both are growing in volume and complexity and show ample prospect of development in the future.

Shell Oil New Zealand Limited is staffed by New Zealanders, of whom the most able may be eligible for promotion to senior positions overseas. With individual recognition, supervision and guidance each graduate is encouraged to progress towards the most senior position he is capable of filling. His own efforts towards self development may be aided in several ways, including overseas training for the most promising men.

SALARIES
Young graduates have a special salary scale and it is Shell’s policy to offer salaries and conditions of employment (including retirement benefits) at least comparable to those offered by other large firms.

VACATION EMPLOYMENT
A few vacation jobs will also be available in Wellington next summer for students now in their second to last year of a degree course in Engineering, Commerce or Chemistry. No unusual obligations are imposed but preference will be given to men seriously interested in the eventual prospect of a Shell career.

ENQUIRIES
More detailed information is available in the booklet
"A guide to graduate employment with Shell Oil New Zealand Limited". Copies of this booklet are available from the University.

Interviews can be arranged to suit any students who may be interested.

Enquiries may be addressed to:
The Staff Manager, Shell Oil New Zealand Limited, Shell House, The Terrace, PO Box 2091, Wellington. Telephone 45-060,
or Shell House, Albert Street, PO Box 1684, Auckland. Telephone 32-240
or St. Elmo Courts, Hereford Street, PO Box 2995, Christchurch. Telephone 62-939.